

CHAPTER XI ORGANISATIONAL SETUP AND FINANCIAL MANAGEMENT

Intelligent Communication Systems India Limited

11.1 Introduction

Intelligent Communication Systems India Limited, a joint venture of Telecommunications Consultants India Limited (TCIL) and Delhi State Industrial Development Corporation (DSIDC) was incorporated on 1 April 1987. The main objective of the Company is to manufacture computer based communication systems and equipment to meet the new demand in communication and Information Technology. The Company also provides engineering, technical and management consultancy services for computers and communication systems in India and abroad.

However, the Company ceased to conduct manufacturing activities and surrendered its manufacturing licence to excise authorities in April 1995 for manufacture of excisable goods. At present the Company is engaged in trading of computer and other telecommunication systems.

11.2 Organisational setup

The administrative and overall functional control is vested with the Board of Directors headed by the Managing Director on deputation from TCIL. He is assisted in day-to-day affairs of the Company by a Deputy Manager (Finance) and Company Secretary (part time), who are also on deputation from TCIL. The Board of Directors consists of eight Members {four from TCIL, two from DSIDC and two from Orison Infocom Pvt. Ltd.}.

11.3 Investment and Returns

The authorised and paid up capital of the Company as on 31 March 2004 was Rs 100.00 lakh contributed by the following companies :-

TCIL	36 per cent
DSIDC	25 per cent
Orison Infocom Pvt. Ltd.	24 per cent
Falcom Cable TV Ltd.	15 per cent
TOTAL	100 per cent

As the Company had accumulated losses, it did not declare any dividend during the (past five) years. As of 31 March 2004, the accumulated loss of the Company was Rs 0.41 crore.

11.4 Physical and Financial Performance

The Company discontinued manufacturing business and is concentrating mainly on trading of computers and telecommunication systems, turnkey sales of cables, annual maintenance contracts, repairs of E-10-B and C-DOT cards, franchise business and Kuwait Project.

11.5 Financial Performance

The financial results of the Company for the five year ending 31 March 2004 were as follows:

Particulars	(Rs in lakh)				
	1999-2000	2000-01	2001-02	2002-03	2003-04
i) Income from Projects (Sales)	931.13	643.13	1082.56	1671.09	2286.40
ii) Net Sales	931.13	643.13	1082.56	1671.09	2286.40
iii) Other or Misc. Income	3.30	2.67	3.99	20.89	111.45
iv) Profit / Loss before tax and prior period adjustments and extraordinary items	(-)92.61	6.76	36.37	12.03	5.37
v) Prior period adjustments (Net) Credit (+) / Debit (-)	(-)2.58	0.86	0.60	(-)0.01	(-)0.19
vi) Extraordinary items (Net)	5.03	(-)3.03	0.23	44.61	27.78
vii) Tax provision	(-)4.23	(-)0.23	(-)1.65	(-)1.47	0.57
viii) Profit after tax	(-)90.17	4.36	35.75	55.16	33.46
ix) Dividend	-	-	-	-	-

11.6 Manpower

The total manpower of the Company for the last five years was 9 in 'C' and 'D' cadre other than on deputation.