

CHAPTER X ORGANISATIONAL SETUP AND FINANCIAL MANAGEMENT

Telecommunications Consultants India Limited

10.1 Introduction

Telecommunications Consultants India Limited (Company), with its registered and corporate office located in New Delhi, was incorporated in 1978 under the Companies Act, 1956 to provide consultancy and know-how in the area of expansion and modernisation of telecommunication networks. The Company has taken up consultancy services and turnkey projects, not only in the field of telecommunication within the country and abroad, but also in the hi-tech area of development of communication related software packages. The operations of the Company are carried out through three regional offices in the country and 17 foreign project offices in African, South East Asian and Middle Eastern countries.

10.2 Organisational setup

The administrative and overall functional control is vested with the Board of Directors headed by the Chairman and Managing Director (CMD) who is assisted in day-to-day management of the Company by two functional Directors (Technical and Finance) and a Company Secretary. The Regional Offices are headed by General Managers.

10.3 Investment and Returns

The authorised equity share capital of the Company was raised to Rs 30 crore from Rs 15 crore (2002-03) and against this the paid-up capital as on 31 March 2004 was Rs 28.80 crore fully invested by the Government of India. The return on above investment in the form of dividend paid by the Company was 220 per cent, 300 per cent, 150 per cent, 150 per cent and 75 per cent for each of the last five years ended 31 March 2004, respectively.

10.4 Financial Performance

The financial results of the Company for the last five years ending 31 March 2004 were as follows:

	(Rs in crore)				
Particulars	1999-2000	2000-01	2001-02	2002-03	2003-04
i) Income from Projects (Sales)					
a) Foreign Projects	320.71	367.49	367.45	327.16	387.92
b) Indian Projects	383.92	387.52	324.06	223.15	121.02
Total Income from Projects	704.63	755.01	691.51	550.31	508.94

Particulars	1999-2000	2000-01	2001-02	2002-03	2003-04
ii) Other or Misc. income	26.74	21.13	28.92	40.13	35.50
iii) Profit/Loss before tax and prior period adjustment	62.81	62.16	63.41	48.47	50.56
iv) Prior period adjustment (Net) Credit (+)/Debit (-)	(-) 4.07	(+) 0.99	(+) 0.20	(+) 3.03	(+) 0.21
v) Profit/Loss before tax	58.74	63.15	63.61	51.50	50.77
vi) Tax provision	9.62	4.40	6.13	11.61	3.75
vii) Profit after tax	49.12	58.75	57.48	39.89	47.02
viii) Proposed Dividend	15.84	21.60	21.60	21.60	21.60
ix) Tax on proposed dividend	1.82	2.20	-	0.46	2.82

10.5 Manpower

The total manpower strength of the Company as at the end of each of the last four years ended on 31 March 2004 is given below:

Year	Executive	Non-executive	Total manpower
2000-01	502	1063	1565
2001-02	481	1017	1498
2002-03	468	853	1321
2003-04	509	760	1269